

PARTNERSHIP OFFER



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EXECUTIVE SUMMARY

EVC are passionate about delivering a **leading EV charging experience** to drivers across the UK. We work closely with our partners to form a **strong, sustainable and profitable business partnership** that focuses on meeting the needs of EV drivers, today and tomorrow.

We can deliver an effective roll out across your portfolio of owned sites to ensure all of your customers have a **consistent, quality experience** of charging their EVs, coupled with a **zero-cost impact** as your business transitions to add EV charging for your tenants, staff and visitors.

- E A clear, simple, and frictionless rollout** of fully funded EV charging solutions managed through a structured and agreed roll out plan
- E Best in class charging hardware** covering both fast and rapid charging speeds
- E Technology and software development throughout the partnership** to provide up to date services and improve user experience
- E MI data portal for your business**
- E End to end service** through project management, customer care and engineering teams
- E Legal counsel availability and contribution to legal costs** ensuring zero legal costs
- E EVC grid connections are sourced by 100% renewable energy**

WHO WE WORK WITH

EVC are proud to work with some of the leading brands in the UK, providing an accessible and convenient nationwide charging network.



Schroders

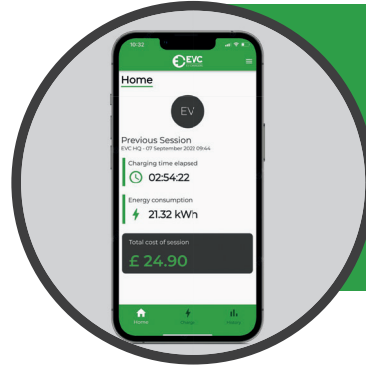
Colmore Capital



TECHNOLOGY OVERVIEW

Our technology forms a key part of the **EVC value proposition**, and our in-house team can help you build **engaging user experiences**.

As part of our ongoing service, EVC will work with your business to create a **seamless user experience** to enhance the customer journey.



Our API Technology can provide integration into your existing applications directly from the charging infrastructure, so that they can be **managed from within your existing customer channels**.

Using our **Self-Service Portal**, you will be able to access in-depth charging data and track carbon savings.



Technology development throughout the partnership to ensure your user experience and customer journey is exceeding industry standards.



CHARGERS & BAYS

FAST

- ⌚ 7-22 kW Load Balance
- ⌚ AC - Single / 3 Phase
- ⌚ Expected user dwell time of 2-6 hours



SIGNAGE

- ⌚ Attract drivers to your charge points
- ⌚ Informative for end users
- ⌚ 24hr EVC helpline details



RAPID & ULTRA RAPID

- ⌚ 75-150 kW
- ⌚ DC
- ⌚ Expected user dwell time of 15-60 mins



SITE DEPLOYMENT PROCESS

EVC ensures that the charging infrastructure is right for each site, taking account of your requirements and considering the following:

- Number of parking spaces
- Site occupancy levels
- User dwell times
- Available power
- Accessibility of site
- Site location

EVC will look to equip each location with a phased approach

PHASE 1 Implementation of charging infrastructure to install **Fast charge points** to meet current demand.

PHASE 2 Deploying further **Fast and Rapid charging infrastructure** to meet future demand.



DEPLOYMENT STRATEGY



Electrifying X% of total site with Fast chargers



Install mixed Fast & Rapid chargers dependent on site requirements

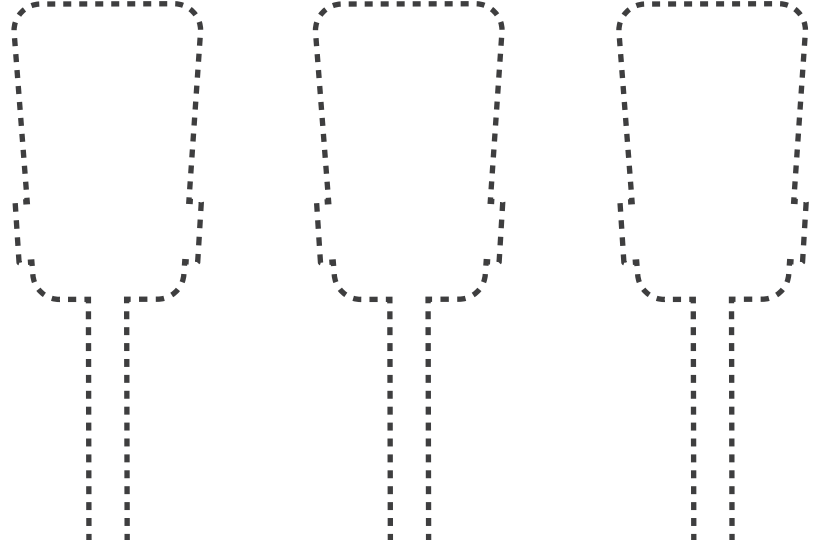


At time of initial install we will deploy passive infrastructure so that we can seamlessly roll-out future chargers without disruption to your sites

Initially activated



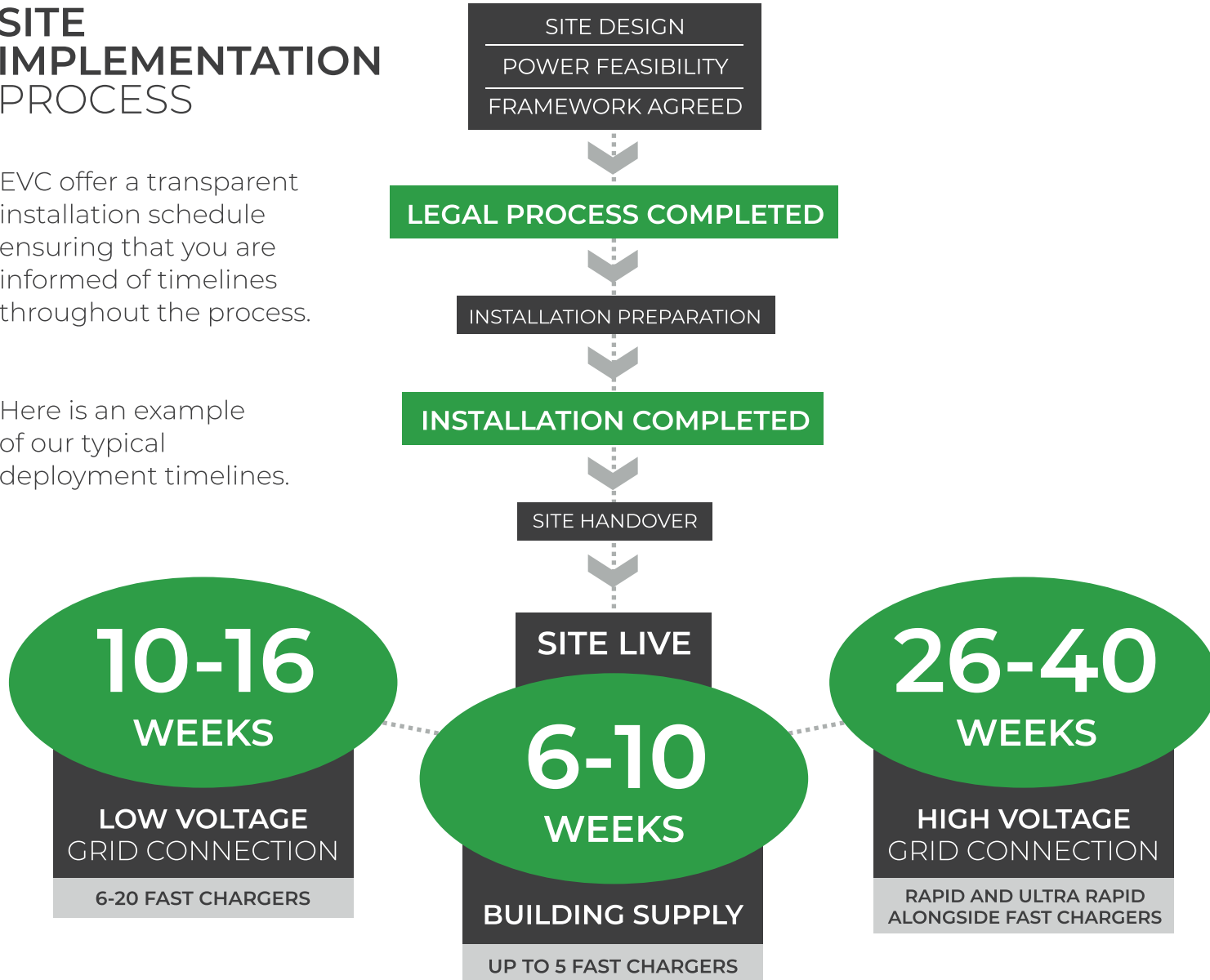
Passive infrastructure installed for future chargers



SITE IMPLEMENTATION PROCESS

EVC offer a transparent installation schedule ensuring that you are informed of timelines throughout the process.

Here is an example of our typical deployment timelines.



MAINTENANCE & AFTERCARE

Once EVC have installed chargers at your sites, our service doesn't stop there. We provide **comprehensive maintenance and aftercare** for the length of our agreement with you.



Customer Care

We have a round-the-clock customer care team to ensure EV drivers have the best possible charging experience.



Dedicated Account Managers

Your dedicated account manager is available to promptly answer any questions or queries that may arise.



24hr On-Site Response Time

In the unlikely event that you are having issues with the chargers, our engineers will be on-site within 24 hours to ensure they are back up and running.



Client Portal

Gain access to your client portal for in-depth activity and availability data.



Billing Solution

EVC can provide self billing for all amounts that are due to you in order to minimise your administration.



Membership Benefits

EVC can provide members of staff and preferred customers with beneficial charging rates.

FINANCIAL PROPOSAL ILLUSTRATION

AC CHARGING



- **22kW - £X per socket** fixed rent per annum
- **X% Share** of Net Profit
- **Share of profit increases to X%** once daily utilisation hits X% per socket
- **X Year** agreement

DC CHARGING



- **75kW - £X per unit** fixed rent per annum
- **150kW - £X per unit** fixed rent per annum
- **X% Share** of Net Profit
- **Share of profit increases to X%** once daily utilisation hits 20% per socket
- **X Year** Agreement

SOLUTION SUMMARY



Robust and scalable deployment strategy



Seamless user experiences



Flexible technology



Chargers, bay markings and signage



Market leading support, maintenance and aftercare



Funding solutions to meet your requirements

